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KEY=A - JOHANNA NOELLE

AMERICAN AND JAPANESE BUSINESS DISCOURSE

A COMPARISON OF INTERACTIONAL STYLES

Praeger

JAPANESE PSYCHOLINGUISTICS

A CLASSIFIED AND ANNOTATED RESEARCH BIBLIOGRAPHY

John Benjamins Publishing *This classified and annotated research bibliography is meant to serve as an introduction to the rich field of Japanese psycholinguistics, by providing an exhaustive inventory of what has been done in or about Japanese in a psycholinguistic sense. Thus, this volume captures the tradition of psycholinguistic research currently being pursued in Japan, its history and development over the past thirty years, and its current directions and research themes, as well as international research in modern psycholinguistics which targets the Japanese language as the focal point of empirical procedures or deductive analysis in psychology, linguistics, psycholinguistics, and cognitive science. The bibliography supports a broad view of psycholinguistics, acknowledging that psycholinguistic research in how natural language is learned, produced, comprehended, stored, and recalled now reaches*

beyond its traditional roots in the two disciplines of psychology and linguistics. The interested scholar will thus find entries from the traditional core of psycholinguistic research on natural language, as well as entries from related areas which have either influence or been influenced by psycholinguistic work on Japanese. Every article, text, and edited volume listed in the bibliography is available through normal library channels, and is thus accessible to the scholar interested in what psycholinguistic research has been done in or on the Japanese language, in Japan and internationally. The annotations for each entry have been especially written for this bibliographic inventory, and with the linguist, psychologist, and psycholinguist specifically in mind. The authors' intention is to maximize the usefulness of such an inventory by preparing annotations for the interested reader who wishes to know not only what the article contains but where it fits in the research tradition.

NEW ADVENTURES IN LANGUAGE AND INTERACTION

John Benjamins Publishing *In this book sixteen international scholars of language and social interaction describe their distinct frameworks of analysis. Taking conversation analysis and interactional sociolinguistics as their points of departure and investigating ordinary conversation as well as institutions such as health care, therapy, and city council meetings, they often incorporate gesture, prosody, and the listener's behavior in the analysis of talk. While some approaches are grounded in a critique of the major schools of interaction analysis, others integrate the interactionist perspective with ideas from fields such as systemic-functional linguistics, distributed cognition, and the sociology of knowledge. Each chapter combines a statement of the terms and methods of analysis with an exemplary analysis of a moment of interaction. "New Adventures in Language and Interaction" gives an excellent overview of the novelty and diversity of interaction-focused perspectives on language and of the heterogeneity of approaches that have evolved from the pioneering work of Sacks and Schegloff, Gumperz, and their co-workers.*

GENDER AND CONVERSATIONAL INTERACTION

Oxford University Press on Demand *The author of the bestselling You Just Don't Understand has collected twelve papers about gender-related patterns in conversational interaction that challenge facile generalizations about gender-based styles and explore the complex relationship between gender and language. 20 line drawings.*

THE ROUTLEDGE HANDBOOK OF DISCOURSE ANALYSIS

Routledge *The Routledge Handbook of Discourse Analysis covers the major approaches to discourse analysis from Critical Discourse Analysis to Multimodal Discourse Analysis and their applications in key educational and institutional settings. Divided into six sections: Approaches to DA, Approaches to Spoken Discourse, Genres and Practices, Educational Applications, Institutional Applications, and Identity, Culture and Discourse*

INTERNATIONAL ENCYCLOPEDIA OF LINGUISTICS

INTERCULTURAL DISCOURSE AND COMMUNICATION

THE ESSENTIAL READINGS

John Wiley & Sons *Intercultural Discourse and Communication: The Essential Readings* is a collection of articles that discuss major theoretical approaches, case studies of cultural and sub-cultural contact from around the globe, issues of identity in 'bicultural' individuals, and the 'real world' implications of intercultural contact and conflict. Collects articles that describe and analyze discourse and communication in several channels, including spoken, written, and signed. Considers various group organizations such as culture/subculture, gender, race/ethnicity, social class, age, and region. Includes brief introductions to each section by the editors that explain main concepts. Contains discussion questions that enhance the book's value for courses.

INTERNATIONAL ENCYCLOPEDIA OF LINGUISTICS

Oxford University Press *The International Encyclopedia of Linguistics, 2nd Edition* encompasses the full range of the contemporary field of linguistics, including historical, comparative, formal, mathematical, functional, and philosophical linguistics with special attention given to interrelations within branches of linguistics and to relations of linguistics with other disciplines. Areas of intersection with the social and behavioral sciences--ethnolinguistics, sociolinguistics, psycholinguistics, and behavioral linguistics--receive major coverage, along with interdisciplinary work in language and literature, mathematical linguistics, computational linguistics, and applied linguistics. Longer entries in the *International Encyclopedia of Linguistics*, ranging up to four thousand words, survey the major fields of study--for example, anthropological linguistics, history of linguistics, semantics, and phonetics. Shorter entries treat specific topics within these fields, such as code switching, sound symbolism, and syntactic features. Other short entries define and discuss technical terms used within the various subfields or provide sketches of the careers of important scholars in the history of linguistics, such as Leonard Bloomfield, Roman Jakobson, and Edward Sapir. A major portion of the work is its extensive coverage of languages and language families. From those as familiar as English, Japanese, and the Romance languages to Hittite, Yoruba, and Nahuatl, all corners of the world receive treatment. Languages that are the subject of independent entries are analyzed in terms of their phonology, grammatical features, syntax, and writing systems. Lists attached to each article on a language group or family enumerate all languages, extinct or still spoken, within that group and provide detailed information on the number of known speakers, geographical range, and degree of intelligibility with other languages in the group. In this way, virtually every known language receives coverage. For ease of reference and to aid research, the articles are alphabetically arranged, each signed by the contributor, supported by up-to-date bibliographies, line drawings, maps, tables, and diagrams, and readily accessible via a system of cross-references and a detailed index and synoptic outline.

Authoritative, comprehensive, and innovative, the 2nd edition of the International Encyclopedia of Linguistics will be an indispensable addition to personal, public, academic, and research libraries and will introduce a new generation of readers to the complexities and concerns of this field of study.

FRAMING IN DISCOURSE

Oxford University Press on Demand *The concept of framing has been pivotal in research on social interaction among anthropologists, sociologists, psychologists, and linguists. This collection shows how the discourse analysis of frames can be applied to a range of social contexts. Tannen provides a seminal theoretical framework for conceptualizing the relationship between frames and schemas as well as a methodology for the discourse analysis of framing in interaction. Each chapter makes a unique theoretical contribution to frames theory while showing how discourse analysis can elucidate the linguistic means by which framing is accomplished in a particular interactional setting. Applied to such a wide range of contexts as a medical examination, psychotic discourse, gender differences in sermon performance, boys' "sportscasting" their own play, teasing among friends, a comparison of Japanese and American discussion groups, and sociolinguistic interviews, the discourse analysis of framing emerges here as a fruitful new avenue for interaction analysis.*

THE ROUTLEDGE HANDBOOK OF WORLD ENGLISHES

Routledge *The Routledge Handbook of World Englishes constitutes a comprehensive introduction to the study of World Englishes drawing on the expertise of leading authors within the field. The Handbook is structured in nine sections covering historical perspectives, core issues and topics and new debates which together provide a thorough overview of the field taking into account the new directions in which the discipline is heading. Among the key themes covered are the development of English as a lingua franca among speakers for whom English is a common but not first language, the parallel development of English as a medium of instruction in educational institutions throughout the world and the role of English as the international language of scholarship and scholarly publishing, as well as the development of 'computer-mediated' Englishes, including 'cyberprose'. The Handbook also includes a substantial introduction and conclusion from the editor. The Routledge Handbook of World Englishes is the ideal resource for postgraduate students of applied linguistics as well as those in related degrees such as applied English language and TESOL/TEFL.*

THE ROUTLEDGE HANDBOOK OF LANGUAGE IN THE WORKPLACE

Routledge *The Routledge Handbook of Language in the Workplace provides a comprehensive survey of linguistic research on language in the workplace written by top scholars in the field from around the world. The Handbook covers theoretical and methodological approaches, explores research in different types of workplace settings, and examines some key areas of workplace talk that have been investigated by workplace researchers. Issues of identity have become a major focus*

in recent workplace research and the Handbook highlights some core issues of relevance in this area, such as gender, leadership, and intercultural communication. As the field has developed, applications of workplace research for both native and non-native speakers have emerged. Insights can inform and improve input from practitioners training workers in a range of fields and across a variety of contexts, and the Handbook foregrounds some of the ways workplace research can do this. This is an invaluable resource for researchers and graduate students interested in learning more about workplace discourse.

COGNITION, EMPATHY, AND INTERACTION

FLOOR MANAGEMENT OF ENGLISH AND JAPANESE CONVERSATION

Greenwood Publishing Group *Conversational analysis is an interdisciplinary field that draws on cognitive science, social psychology, sociology, pragmatics, and the ethnography of communication. These various disciplines provide both qualitative and quantitative foundations for conversational analysis. The ultimate goal of this study is to investigate what communication is: what its goals are, why people talk, and how conversational goals are achieved. The primary concerns of this study are to investigate the interactions among cognition, emotion, and social norms, using the floor model proposed by Edelsky (1981) and Schultz, Florio, and Erickson (1982), and to further develop their model for the analysis of conversational interaction.*

POLITENESS IN CHINESE FACE-TO-FACE INTERACTION

Greenwood Publishing Group *This book attempts to bring in the perspective of situational variation in analyzing linguistic politeness, and looks at politeness in the larger framework of social context. It outlines the way into the problem of politeness in Chinese culture and the steps taken in the application of politeness strategies in verbal interaction.*

BUSINESS DISCOURSE

Springer *This second edition reviews the field of business discourse, centring on the investigation of business language and communication as practice. It combines research-based discussions with innovative practical applications and promotes debate and enquiry on a range of competing issues, emerging from business discourse research and teaching practice.*

STYLE SHIFTING IN JAPANESE

John Benjamins Publishing *This innovative and interdisciplinary book on style shifting in Japanese brings together a wide range of perspectives and methodologies—including discourse analysis, sociolinguistics, cognitive linguistics, and functional linguistics—to look at a variety of types of style shifting in both spoken and written Japanese discourse. Though diverse in approach, the contributions all reflect the belief that language use is inextricably linked to both context and language structure in mutually constitutive relationships. Topics covered include shifting between "polite" and "plain" styles, the emergence of a "semi-polite" style,*

speakers' strategic use of gendered styles or regional dialects, shifting between different deictic expressions, and prosodic shifting. This careful and detailed examination advances our understanding of the complex phenomenon of style shifting not only in Japanese, but also more generally, and will be of interest to researchers and students in fields such as linguistics, linguistic anthropology, communication studies, and second language acquisition and teaching.

INTRODUCING LANGUAGE IN THE WORKPLACE

Cambridge University Press Assuming no prior linguistics background, this introductory textbook summarises key topics and issues from workplace discourse research in a clear and accessible manner. The topics covered include how people issue directives, use humour and social talk, and how they manage conflict and disagreement. The role of language in the enactment of identity is also explored, in particular leadership, gender, and cultural identity, along with the implications and applications of workplace research for training and communications skills development. Over 160 international examples are provided as illustration, which come from a wide range of workplace settings, countries and languages. The examples focus on authentic spoken discourse, to demonstrate how theory captures the patterns found in everyday interaction. *Introducing Language in the Workplace* provides an excellent up-to-date resource for linguistics courses as well as other courses that cover workplace discourse, such as business communication or management studies.

LANGUAGES OF BUSINESS

AN INTERNATIONAL PERSPECTIVE

Edinburgh University Press What do real people around the world actually say when they meet for business purposes? This book explores how people around the world, speaking different languages, accomplish business. It explores the cultural assumptions underlying a variety of task-oriented verbal interactions - from a simple book purchase to a complex bargaining session. The languages covered include varieties of English (British, American and Australian) used in inter-cultural settings - such as American and Japanese, or Australian and Korean/Vietnamese Japanese - and other languages such as German, Spanish, Italian, and Brazilian Portuguese as used in intra-cultural situations.

EXPLORING PROFESSIONAL COMMUNICATION

LANGUAGE IN ACTION

Routledge *Routledge Introductions to Applied Linguistics* is a series of introductory level textbooks covering the core topics in Applied Linguistics, primarily designed for those beginning postgraduate studies, or taking an introductory MA course as well as advanced undergraduates. Titles in the series are also ideal for language professionals returning to academic study. The books take an innovative 'practice-to-theory' approach, with a 'back-to-front' structure. This leads the reader from real-world problems and issues, through a discussion of intervention and how to engage

with these concerns, before finally relating these practical issues to theoretical foundations. Additional features include tasks with commentaries, a glossary of key terms, and an annotated further reading section. *Exploring Professional Communication* provides an accessible overview of the vast field of communication in professional contexts from an applied linguistics perspective. It explores the nature of professional communication by discussing various fundamental topics relevant for an understanding of this area. The book is divided into eight chapters, each dealing with a specific area of professional communication, such as genres of professional communication, identities in the workplace, and key issues of gender, leadership and culture. Although the book's main approach to professional communication is an applied linguistics one, it also draws on insights from a range of other disciplines. Throughout, Stephanie Schnurr takes an interactive approach that is reflected in the numerous examples of authentic discourse data, from a variety of written and spoken contexts. *Exploring Professional Communication* is critical reading for postgraduate and upper undergraduate students of applied linguistics and communication studies.

L2 LEARNING AS SOCIAL PRACTICE

CONVERSATION-ANALYTIC PERSPECTIVES

Natl Foreign Lg Resource Ctr *This volume collects empirical studies applying Conversation Analysis to situations where second, third, and other additional languages are used. A number of different aspects are considered, including how linguistic systems develop over time through social interaction and how the linguistic-interactional divide can be bridged with studies combining Conversation Analysis and Functional Linguistics.*

EVERYDAY TALK

BUILDING AND REFLECTING IDENTITIES

Guilford Press *This engaging text explores how everyday talk--the ordinary kinds of communicating that people do in schools, workplaces, and among family and friends--expresses who we are and who we want to be. The authors interweave rhetorical and cultural perspectives on the "little stuff" of conversation: what we say and how we say it, the terms used to refer to others, the content and style of stories we tell, and more. Numerous detailed examples show how talk is the vehicle through which people build relationships. Students gain skills for thinking more deeply about their own and others' communicative practices, and for understanding and managing interactional difficulties. New to This Edition *Updated throughout to incorporate the latest discourse analysis research. *Chapter on six specific speech genres (for example, organizational meetings and personal conversation). *Two extended case studies with transcripts and discussion questions. *Coverage of digital communication, texting, and social media. *Additional cross-cultural examples. Pedagogical Features Include: *A preview and summary in every chapter. *Accessible explanations of core concepts. *End-of-book glossary. *Endnotes that identify key authors and suggest further reading.*

EVERYDAY TALK, SECOND EDITION

BUILDING AND REFLECTING IDENTITIES

Guilford Press *This engaging text explores how everyday talk--the ordinary kinds of communicating that people do in schools, workplaces, and among family and friends--expresses who we are and who we want to be. The authors interweave rhetorical and cultural perspectives on the "little stuff" of conversation: what we say and how we say it, the terms used to refer to others, the content and style of stories we tell, and more. Numerous detailed examples show how talk is the vehicle through which people build relationships. Students gain skills for thinking more deeply about their own and others' communicative practices, and for understanding and managing interactional difficulties. New to This Edition* *Updated throughout to incorporate the latest discourse analysis research. *Chapter on six specific speech genres (for example, organizational meetings and personal conversation). *Two extended case studies with transcripts and discussion questions. *Coverage of digital communication, texting, and social media. *Additional cross-cultural examples. *Pedagogical Features* *A preview and summary in every chapter. *Accessible explanations of core concepts. *End-of-book glossary. *Endnotes that identify key authors and suggest further reading.

THE HANDBOOK OF WORLD ENGLISHES

John Wiley & Sons *The definitive reference work on World Englishes—fully revised, expanded, and updated The Handbook of World Englishes is a collection of articles on the cross-cultural and transnational linguistic convergence and change of the English language. Now in its second edition, this Handbook brings together multiple theoretical, contextual, and ideological perspectives, and offers new interpretations of the changing identities of world Englishes (WE) speakers and examines the current state of the English language across the world. Thematically integrated contributions from leading scholars and researchers explore the expansion, modification, and adaptation of English in various settings and discuss the role of English in local, regional, and global contexts. This highly regarded text has been fully updated throughout the new edition to reflect the current conditions, contexts, and functions of major varieties of English across the world. Significant revisions to topics—such as an overview of the varieties of modern world Englishes and the First Diaspora in Wales and Ireland—reflect expanded scholarship in the field and new directions of research. Each chapter from the first edition has been updated in content and citations, while 11 new chapters cover subjects including world Englishes testing and Postcolonial theory, as well as world Englishes in South America, Russia, Africa, China, Southeast Asia, the United States, and Canada. Examines both traditional and contemporary perspectives on World Englishes Written by international authors, experts in their respective fields Emphasizes the historical development of the English language through a series of diasporas Highlights research into a wide range of sociolinguistic contexts and processes including code switching, newly established WE varieties, and new data on Chinese and Russian Englishes Explores future directions in WE research, development, and*

application The Handbook of World Englishes is an essential resource for academics, researchers, practitioners, and advanced students in fields including applied linguistics, language teaching, the history of the English language, world literatures, and related social and language sciences.

HANDBOOK OF QUALITATIVE RESEARCH METHODOLOGIES IN WORKPLACE CONTEXTS

Edward Elgar Publishing *This comprehensive Handbook explores both traditional and contemporary interpretations of qualitative research in the workplace, examining a variety of foundational and innovative qualitative methodological approaches.*

INTERCULTURAL COMMUNICATION IN THE CHINESE WORKPLACE

Springer *This book proposes a new theoretical and methodological approach to the investigation and explanation of intercultural differences in conflict management strategies and relational (politeness) strategies in workplace settings, taking the Chinese workplace as its focus.*

TURN-TAKING IN ENGLISH AND JAPANESE

PROJECTABILITY IN GRAMMAR, INTONATION AND SEMANTICS

Routledge *This book examines turn-taking in English and Japanese conversations and political news interviews to investigate the relationship between language and interaction.*

THE DISCOURSE OF NURSE-PATIENT INTERACTIONS

CONTRASTING THE COMMUNICATIVE STYLES OF U.S. AND INTERNATIONAL NURSES

John Benjamins Publishing Company *The Discourse of Nurse-Patient Interactions: Contrasting the communicative styles of U.S. and international nurses is the first book to quantitatively examine a wide range of linguistic features in a corpus of interactions between nurses and standardized patients. The main goal of this book is to compare the discourse of U.S. (L1 English speaking) and international (L2 English speaking) nurses. The research design relies on a mixed method approach, including both quantitative and qualitative discourse analysis of lexico-grammatical, interactional, prosodic, fluency, and non-verbal features; assessments of interactional effectiveness; and qualitative interviews with nurses. The book offers a detailed description of the situational characteristics of the interactions and compares the discourse of nurses and patients in order to contextualize differences in the communicative styles of the two nurse groups. The results provide new insight into the way that sociocultural and linguistic aspects of nurse discourse contribute to the delivery of patient-centered care.*

CAGED IN OUR OWN SIGNS

A BOOK ABOUT SEMIOTICS

Greenwood Publishing Group *Caged in Our Own Signs: A Book About Semiotics is a primer of semiotics, intended for general readers as well as communication majors. The first five chapters introduce the basic constructs, models, assumptions, frameworks for semiotic thinking, and other elements that underpin contemporary semiotics. This volume also provides the reader with semiotic methodology to analyze issues of postmodernism, of text semiotics, and of mass cultural semiotics. This book is written in such a way that the reader may easily apply the semiotic knowledge to the everyday conversation and discourse.*

RECONSTRUCTING INSTITUTIONS

LANGUAGE USE IN ACADEMIC COUNSELING ENCOUNTERS

Greenwood Publishing Group *Describes the role language plays in shaping institutional role identities, in accomplishing institutional tasks and activities, and in constituting associated knowledge and affective stances.*

LANGUAGE POLICY AND LANGUAGE EDUCATION IN EMERGING NATIONS

FOCUS ON SLOVENIA AND CROATIA AND WITH CONTRIBUTIONS FROM BRITAIN, AUSTRIA, SPAIN, AND ITALY

Greenwood Publishing Group *It has long been an assumption in the field of English as a foreign language that those who speak the language as natives pronounce the way it should be taught. Most influential figures in the field have been outsiders, and the subject has accordingly not been really defined as the teaching of English as a foreign language, but as the teaching of English to foreigners: quite a different thing. This book discusses the designing of programs for learning which will take the different kinds of foreign-ness into account.*

THE BIOMEDICAL DISCUSSION SECTION IN CONTEXT

Greenwood Publishing Group *This volume focuses on the study of biomedical discussion session. It is part of a series of works which seek to provide a forum for the cross-fertilization of ideas from diverse disciplines that share a mutual interest in discourse - be it construction, computer simulation of natural language, spoken versus written discourse, or other related topics. A variety of approaches to the study of discourse are represented, including: sociolinguistics; psycholinguistics; ethnomethodology and the study of language; educational psychology; and computational linguistics.*

LINGUISTIC BATTLES IN TRADEMARK DISPUTES

Springer *Battles over knowledge, authority, and power are often fought when two different fields address the same issues. This book takes an important step towards*

showing how quite different fields, law and linguistics, can work together effectively in trademark cases. After presenting the basics of each field, readers are shown how linguistics was used in ten trademark lawsuits, five of which had opposing linguists on each side. Finally, helpful suggestions are given to both linguists and lawyers.

EAST ASIAN PRAGMATICS

COMMONALITIES AND VARIATIONS

Taylor & Francis *Most of the innovative and exciting work done by East Asian pragmatics on their languages, past and present alike, is written and published in local languages. As a result, research published in and about a particular East Asian language has been largely unavailable to those who do not speak the language. The contributors seek to present a comprehensive survey of existing outputs of pragmatics research on three major East Asian languages (Chinese, Japanese and Korean). The survey concentrates on a number of core pragmatic topics such as speech acts, deixis, discourse markers, conversation analysis, discourse analysis, and face/(im)politeness. To complement and compare with the picture of research work published in the local languages, the volume also includes a survey of internationally published, English-mediated articles and books studying the regional languages or contrasting them with other languages. A rivetting discourse on pragmatics research, it will be a valuable read for students and scholars alike.*

GEORGETOWN UNIVERSITY ROUND TABLE ON LANGUAGES AND LINGUISTICS (GURT) 1993: STRATEGIC INTERACTION AND LANGUAGE ACQUISITION

THEORY, PRACTICE, AND RESEARCH

Georgetown University Press *The papers in this volume examine strategies for language acquisition and language teaching, focusing on applications of the strategic interaction method.*

SOCIOLINGUISTIC PERSPECTIVES ON REGISTER

Oxford University Press *This collection brings together several perspectives on language varieties defined according to their contexts of use--what are variously called registers, sublanguages, or genres. The volume highlights the importance of these central linguistic phenomena; it includes empirical analyses and linguistic descriptions, as well as explanations for existing patterns of variation and proposals for theoretical frameworks. The book treats languages in obsolescence and in their youth; it examines registers from languages from around the globe; and it offers several of the most complete studies of registers and register variation published to date, adopting both synchronic and diachronic perspectives.*

GLOBALIZATION, COMMUNICATION AND THE WORKPLACE

TALKING ACROSS THE WORLD

A&C Black >

A READER IN SOCIOPHONETICS

Walter de Gruyter *Sociophonetics is one of the sub-branches of the discipline that has attracted a great deal of attention over the last decade. Recent advances in speech science and their technological simulations allow increasingly sophisticated studies of the progress of language contact and change. These studies, particularly those at the level of pronunciation, show that language variety is robust and socially embedded in interesting ways. Instrumental studies of language variety contact and change have focused on the role of social categories and attitudes in variety perception as well as production. Some of the studies presented in this volume look at the specific role of social factors in the formation, progress, and deterrence of intralingual contact and change; while others look at the ways in which social identities and beliefs influence a listener's ability to identify and comprehend varieties. These studies use detailed acoustic analyses of production speech data and of responses to samples of data based on such analyses. Although the book assumes some knowledge of basic acoustics and variationist studies, the general introduction provides a review of practices in the field, including those of collection, analysis, and interpretation.*

ADVANCES IN PSYCHOLOGY RESEARCH

Nova Publishers *Advances in Psychology Research presents original research results on the leading edge of psychology. Each chapter has been carefully selected in an attempt to present substantial advances across a broad spectrum. Contents: Preface; Developing Autobiographical Memory in the Cultural Contexts of Parent-Child Reminiscing; Thought Suppression in Phobia: Success and Strategies; Reversal Learning in Concurrent Discriminations in Rats; Teachers' Responses and Expectations Regarding Students with and without LD; The Role of Maternal Input in Facilitating the Development of Children's Personal Narratives; Cross Cultural Variations in the Importance Attributed to Romantic Acts in a Relationship; Attentional Effects on Limb Selection for Reaching in Children: Implications for Defining Handedness; It's Terrible That She's Traumatized, But She Shouldn't Have Led Him On: Ambivalent Attitudes Toward Rape Victims; Index.*

DIFFERENT GAMES, DIFFERENT RULES

WHY AMERICANS AND JAPANESE MISUNDERSTAND EACH OTHER

Why Americans and Japanese Mis *In a lucid and insightful discussion, Yamada outlines the basic differences between Japanese and American English and analyzes a number of real-life business and social interactions in which these differences led to miscommunication. By understanding how and why each culture speaks in the way that it does, Yamada argues, we can learn to avoid frustrating and damaging failures of communication.*

COGNITIVE ASPECTS OF ELECTRONIC TEXT PROCESSING

Greenwood Publishing Group Assembles perspectives on the discourse of electronic texts from cognitive psychology, computer science, and cognitive ergonomics, emphasizing the interface characteristics and design for linear and non-linear texts as used in e-mail, electronic journal browsers, word processors that combine reading and writing, and hypertext systems. The goal is to demonstrate how the insights of the fields can be used in the others. Annotation copyright by Book News, Inc., Portland, OR

AREA BIBLIOGRAPHY OF JAPAN

Scarecrow Press Provides a general overview of literature relating to Japan and covers a broad range of subject matter, from art, feminism, and linguistics, to corporate culture, history, and medicine. Includes books published since 1980 that are related to the geographical area of Japan and to Japanese culture within that area.