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**THE WESTERN HERITAGE: PEARSON NEW INTERNATIONAL EDITION PDF EBOOK**

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**SINCE 13**

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*Pearson Higher Ed* **For introductory-level survey courses in Western Civilization and European History and Civilization. This authoritative text presents an engaging and balanced narrative of the central developments in Western history, while seamlessly integrating coverage of social, cultural, and political history. The Tenth Edition provides updated scholarship, expanded coverage of European imperialism prior to World War I, streamlined coverage of the period between the two World Wars, and a brand new feature-Compare & Connect-which presents students with two or more documents that reflect opposing viewpoints on a topic and engages them to become part of the historical discourse.**

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**WESTERN HERITAGE**

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**THE WESTERN HERITAGE**

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*Pearson College Division* **Rev. ed. of: The Western heritage / Donald Kagan, Steven Ozment, Frank M. Turner. 10th ed., c2010.**

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**THE WESTERN HERITAGE SINCE 1300**

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**AP EDITION**

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**THE WESTERN HERITAGE**

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**VOLUME B**

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*Pearson College Division* **Explore the changing nature of the West Rather than looking at Western civilization only as the history of Europe from ancient times to the present, this groundbreaking book examines the changing nature of the West--how the definition of the West has evolved and has been transformed throughout history. It explores the ways Western civilization has changed as a result of cultural encounters with different beliefs, ideas, technologies, and peoples, both outside the West and within it. Presenting a balanced treatment of political, social, religious, and cultural history, this text emphasizes the ever-shifting boundaries of the geographic and cultural realm of the West. MyHistoryLab is an integral part of the Levack program. Key learning applications include Closer Looks, MyHistoryLibrary, and writing assessment. A better teaching and learning experience This program will provide a better teaching and learning experience--for you and your students. Here's how: Personalize Learning- MyHistoryLab is online learning. MyHistoryLab engages students through personalized learning and helps instructors from course preparation to delivery and assessment. Improve Critical Thinking-Critical thinking questions throughout the text help students focus on what they need to learn. Engage Students-Fine art and photos engage students in the material. Support Instructors- A full set of supplements, including MyHistoryLab, provides instructors with all the resources and support they need.**

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## **В ПУТИ**

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*Pearson College Division* This highly successful program assists in the development of all the language skills (listening, speaking, reading, and writing) by presenting realistic settings, situations, and contexts. Perfect for use in an intermediate or advanced Russian course, V Puti offers conversational exercises, various readings (biographies, poems, literature and historical texts) and grammatical explanations and practice.

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## **THE JUNGLE GROWS BACK**

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### **AMERICA AND OUR IMPERILED WORLD**

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*Vintage* A brilliant and visionary argument for America's role as an enforcer of peace and order throughout the world--and what is likely to happen if we withdraw and focus our attention inward. Recent years have brought deeply disturbing developments around the globe. American sentiment seems to be leaning increasingly toward withdrawal in the face of such disarray. In this powerful, urgent essay, Robert Kagan elucidates the reasons why American withdrawal would be the worst possible response, based as it is on a fundamental and dangerous misreading of the world. Like a jungle that keeps growing back after being cut down, the world has always been full of dangerous actors who, left unchecked, possess the desire and ability to make things worse. Kagan makes clear how the "realist" impulse to recognize our limitations and focus on our failures misunderstands the essential role America has played for decades in keeping the world's worst instability in check. A true realism, he argues, is based on the understanding that the historical norm has always been toward chaos--that the jungle will grow back, if we let it.

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### **THE HERITAGE OF WORLD CIVILIZATIONS**

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*Prentice Hall* Written by leading scholars in their respective fields, The Heritage of World Civilizations offers compelling and thorough coverage of the unique heritage of Asian, African, Middle Eastern, European, and American civilizations, while highlighting the role of the world's great religious and philosophical traditions.

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### **DISTINCTION**

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## A SOCIAL CRITIQUE OF THE JUDGEMENT OF TASTE

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*Routledge* Examines differences in taste between modern French classes, discusses the relationship between culture and politics, and outlines the strategies of pretension.

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## AMERICAN PAGEANT

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*Cengage Learning* **THE AMERICAN PAGEANT** enjoys a reputation as one of the most popular, effective, and entertaining texts on American history. The colorful anecdotes, first-person quotations, and trademark wit bring American history to life. The 16th edition includes a major revision of Part Six (the period from 1945 to the present), reflecting recent scholarship and providing greater thematic coherence. The authors also condensed and consolidated material on the Wilson presidency and World War I (formerly Chapters 29 and 30) into a new single chapter. A new feature, "Contending Voices," offers paired quotes from original historical sources, accompanied by questions that prompt students to think about conflicting perspectives on controversial subjects. Additional pedagogical aids make **THE AMERICAN PAGEANT** accessible to students: part openers and chapter-ending chronologies provide a context for the major periods in American history, while other features present additional primary sources, scholarly debates, and key historical figures for analysis. Available in the following options: **THE AMERICAN PAGEANT**, Sixteenth Edition (Chapters 1–41); Volume 1: To 1877 (Chapters 1–22); Volume 2: Since 1865 (Chapters 22–41). Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

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## START-UP NATION

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## THE STORY OF ISRAEL'S ECONOMIC MIRACLE

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*Twelve* **START-UP NATION** addresses the trillion dollar question: How is it that Israel-- a country of 7.1 million, only 60 years old, surrounded by enemies, in a constant state of war since its founding, with no natural resources-- produces more start-up companies than large, peaceful, and stable nations like Japan, China, India, Korea, Canada and the UK? With the savvy of foreign policy insiders, Senor and Singer examine the lessons of the country's adversity-driven culture, which flattens hierarchy and elevates informality-- all backed up by government policies focused on innovation. In a world where economies as diverse as Ireland, Singapore and Dubai have tried to re-create the "Israel effect", there are entrepreneurial lessons well worth noting. As America reboots its own economy and can-do spirit,

there's never been a better time to look at this remarkable and resilient nation for some impressive, surprising clues.

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## **THE ARCHIDAMIAN WAR**

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*Cornell University Press* This book, the second volume in Donald Kagan's tetralogy about the Peloponnesian War, is a provocative and tightly argued history of the first ten years of the war. Taking a chronological approach that allows him to present at each stage the choices that were open to both sides in the conflict, Kagan focuses on political, economic, diplomatic, and military developments. He evaluates the strategies used by both sides and reconsiders the roles played by several key individuals.

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## **ART AND SUSTAINABILITY**

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## **CONNECTING PATTERNS FOR A CULTURE OF COMPLEXITY**

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*transcript Verlag* What is the cultural dimension of sustainability? This book offers a thought-provoking answer, with a theoretical synthesis on »cultures of sustainability«. Describing how modernity degenerated into a culture of unsustainability, to which the arts are contributing, Sacha Kagan engages us in a fundamental rethinking of our ways of knowing and seeing the world. We must learn not to be afraid of complexity, and to re-awaken a sensibility to patterns that connect. With an overview of ecological art over the past 40 years, and a discussion of art and social change, the book assesses the potential role of art in a much needed transformation process.

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## **PRISONERS OF GEOGRAPHY**

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## **TEN MAPS THAT EXPLAIN EVERYTHING ABOUT THE WORLD**

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*Simon and Schuster* First published in Great Britain in 2015 by Elliott and Thompson Limited.

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## **EMOTIONAL INTELLIGENCE**

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## **WHY IT CAN MATTER MORE THAN IQ**

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*Bloomsbury Publishing* Daniel Goleman offers a vital new curriculum for life that can change the future for us and for our children

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## **BEGINNING ALGEBRA: CONNECTING CONCEPTS THROUGH APPLICATIONS**

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*Cengage Learning* **BEGINNING ALGEBRA: CONNECTING CONCEPTS THROUGH APPLICATIONS** shows students how to apply traditional mathematical skills in real-world contexts. The emphasis on skill building and applications engages students as they master algebraic concepts, problem solving, and communication skills. Students learn how to solve problems generated from realistic applications, instead of learning techniques without conceptual understanding. The authors have developed several key ideas to make concepts real and vivid for students. First, they emphasize strong algebra skills. These skills support the applications and enhance student comprehension. Second, the authors integrate applications, drawing on realistic data to show students why they need to know and how to apply math. The applications help students develop the skills needed to explain the meaning of answers in the context of the application. Third, the authors develop key concepts as students progress through the course. For example, the distributive property is introduced in real numbers, covered when students are learning how to multiply a polynomial by a constant, and finally when students learn how to multiply a polynomial by a monomial. These concepts are reinforced through applications in the text. Last, the authors' approach prepares students for intermediate algebra by including an introduction to material such as functions and interval notation as well as the last chapter that covers linear and quadratic modeling. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

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## **CORPS OF ENGINEERS WETLANDS DELINEATION MANUAL**

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## **HANDBOOK OF CULTURAL DEVELOPMENTAL SCIENCE**

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*Psychology Press* Researchers and theoreticians commonly acknowledge the profound impact of culture on all aspects of development. However, many in the field are often unaware of the latest cultural literatures or how development proceeds in places other than their home locations. This comprehensive handbook covers all domains of developmental science from a cultural point of view and in all regions of the globe. Part 1 covers domains of development across cultures, and Part 2 focuses on development in different places around the world. The Handbook documents child and caregiver characteristics associated with cultural variation, and it charts relations between cultural and developmental variations in physical, mental, emotional, and social development in children, parents, and cultural groups. This contemporary and scholarly resource of culture in development covers theoretical, methodological, substantive, and

ethnic issues as well as geographic approaches. Each chapter includes an introduction, historical and demographic considerations, theory, an overview of the most important classical and modern research studies, recommended future directions in theory and research, and a conclusion. The chapters focus on children from the prenatal stage through adolescence. Interdisciplinary in nature, the Handbook will appeal to human development theoreticians, researchers, and students in psychology, education, and pediatrics. Ideal for those new to the field, readers will appreciate the plethora of cultural examples from all fields of child and human development and developmental examples from all fields of cultural study.

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## **THEORIES OF DEVELOPMENT**

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### **CONCEPTS AND APPLICATIONS**

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*Psychology Press* The result of extensive scholarship and consultation with leading scholars, this text introduces students to twenty-four theorists and compares and contrasts their theories on how we develop as individuals. Emphasizing the theories that build upon the developmental tradition established by Rousseau, this text also covers theories in the environmental/learning tradition.

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## **THE RATING OF CHESS PLAYERS, PAST AND PRESENT**

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*Ishi Press* One of the most extraordinary books ever written about chess and chessplayers, this authoritative study goes well beyond a lucid explanation of how today's chessmasters and tournament players are rated. Twenty years' research and practice produce a wealth of thought-provoking and hitherto unpublished material on the nature and development of high-level talent: Just what constitutes an "exceptional performance" at the chessboard? Can you really profit from chess lessons? What is the lifetime pattern of Grandmaster development? Where are the masters born? Does your child have master potential? The step-by-step rating system exposition should enable any reader to become an expert on it. For some it may suggest fresh approaches to performance measurement and handicapping in bowling, bridge, golf and elsewhere. 43 charts, diagrams and maps supplement the text. How and why are chessmasters statistically remarkable? How much will your rating rise if you work with the devotion of a Steinitz? At what age should study begin? What toll does age take, and when does it begin? Development of the performance data, covering hundreds of years and thousands of players, has revealed a fresh and exciting version of chess history. One of the many tables identifies 500 all-time chess great personal data and top lifetime performance ratings. Just what does government

assistance do for chess? What is the Soviet secret? What can we learn from the Icelanders? Why did the small city of Plovdiv produce three Grandmasters in only ten years? Who are the untitled dead? Did Euwe take the championship from Alekhine on a fluke? How would Fischer fare against Morphy in a ten-wins match? It was inevitable that this fascinating story be written, ' asserts FIDE President Max Euwe, who introduces the book and recognizes the major part played by ratings in today's burgeoning international activity. Although this is the definitive ratings work, with statistics alone sufficient to place it in every reference library, it was written by a gentle scientist for pleasurable reading -for the enjoyment of the truths, the questions, and the opportunities it reveals.

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## LOST ENLIGHTENMENT

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### CENTRAL ASIA'S GOLDEN AGE FROM THE ARAB CONQUEST TO TAMERLANE

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*Princeton University Press* In this sweeping and richly illustrated history, S. Frederick Starr tells the fascinating but largely unknown story of Central Asia's medieval enlightenment through the eventful lives and astonishing accomplishments of its greatest minds--remarkable figures who built a bridge to the modern world. Because nearly all of these figures wrote in Arabic, they were long assumed to have been Arabs. In fact, they were from Central Asia--drawn from the Persianate and Turkic peoples of a region that today extends from Kazakhstan southward through Afghanistan, and from the easternmost province of Iran through Xinjiang, China. Lost Enlightenment recounts how, between the years 800 and 1200, Central Asia led the world in trade and economic development, the size and sophistication of its cities, the refinement of its arts, and, above all, in the advancement of knowledge in many fields. Central Asians achieved signal breakthroughs in astronomy, mathematics, geology, medicine, chemistry, music, social science, philosophy, and theology, among other subjects. They gave algebra its name, calculated the earth's diameter with unprecedented precision, wrote the books that later defined European medicine, and penned some of the world's greatest poetry. One scholar, working in Afghanistan, even predicted the existence of North and South America--five centuries before Columbus. Rarely in history has a more impressive group of polymaths appeared at one place and time. No wonder that their writings influenced European culture from the time of St. Thomas Aquinas down to the scientific revolution, and had a similarly deep impact in India and much of Asia. Lost Enlightenment chronicles this forgotten age of achievement, seeks to explain its rise, and explores the competing theories about the cause of its eventual demise. Informed by the latest scholarship yet written in a lively and accessible style, this is a book that will surprise general readers and specialists alike.

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## **PRACTICAL ETHICS**

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*Cambridge University Press* For thirty years, Peter Singer's **Practical Ethics** has been the classic introduction to applied ethics. For this third edition, the author has revised and updated all the chapters and added a new chapter addressing climate change, one of the most important ethical challenges of our generation. Some of the questions discussed in this book concern our daily lives. Is it ethical to buy luxuries when others do not have enough to eat? Should we buy meat from intensively reared animals? Am I doing something wrong if my carbon footprint is above the global average? Other questions confront us as concerned citizens: equality and discrimination on the grounds of race or sex; abortion, the use of embryos for research and euthanasia; political violence and terrorism; and the preservation of our planet's environment. This book's lucid style and provocative arguments make it an ideal text for university courses and for anyone willing to think about how she or he ought to live.

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## **PATTERNS FOR COLLEGE WRITING**

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### **A RHETORICAL READER AND GUIDE**

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*Macmillan* Laurie Kirszner and Stephen Mandell, authors with nearly thirty years of experience teaching college writing, know what works in the classroom and have a knack for picking just the right readings. In **Patterns for College Writing**, they provide students with exemplary rhetorical models and instructors with class-tested selections that balance classic and contemporary essays. Along with more examples of student writing than any other reader, **Patterns** has the most comprehensive coverage of active reading, research, and the writing process, with a five-chapter mini-rhetoric; the clearest explanations of the patterns of development; and the most thorough apparatus of any rhetorical reader, all reasons why **Patterns for College Writing** is the best-selling reader in the country. And the new edition includes exciting new readings and expanded coverage of critical reading, working with sources, and research. It is now available as an interactive Bedford e-book and in a variety of other e-book formats that can be downloaded to a computer, tablet, or e-reader. Read the preface.

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## **CULTURAL COMPETENCE: A PRIMER FOR EDUCATORS**

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*Cengage Learning* **CULTURAL COMPETENCE: A PRIMER FOR EDUCATORS**, 2nd Edition, covers the basics of multicultural education, making it easy for instructors to assign as a main text or use in conjunction with other books. The author

gives special attention to the psycho-social dimensions of teaching culturally diverse populations. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

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## QUIET

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### THE POWER OF INTROVERTS IN A WORLD THAT CAN'T STOP TALKING

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*Crown* #1 NEW YORK TIMES BESTSELLER • Experience the book that started the Quiet Movement and revolutionized how the world sees introverts—and how introverts see themselves—by offering validation, inclusion, and inspiration “Superbly researched, deeply insightful, and a fascinating read, Quiet is an indispensable resource for anyone who wants to understand the gifts of the introverted half of the population.”—Gretchen Rubin, author of *The Happiness Project* NAMED ONE OF THE BEST BOOKS OF THE YEAR BY People • O: The Oprah Magazine • Christian Science Monitor • Inc. • Library Journal • Kirkus Reviews At least one-third of the people we know are introverts. They are the ones who prefer listening to speaking; who innovate and create but dislike self-promotion; who favor working on their own over working in teams. It is to introverts—Rosa Parks, Chopin, Dr. Seuss, Steve Wozniak—that we owe many of the great contributions to society. In *Quiet*, Susan Cain argues that we dramatically undervalue introverts and shows how much we lose in doing so. She charts the rise of the Extrovert Ideal throughout the twentieth century and explores how deeply it has come to permeate our culture. She also introduces us to successful introverts—from a witty, high-octane public speaker who recharges in solitude after his talks, to a record-breaking salesman who quietly taps into the power of questions. Passionately argued, impeccably researched, and filled with indelible stories of real people, *Quiet* has the power to permanently change how we see introverts and, equally important, how they see themselves. Now with Extra Libris material, including a reader’s guide and bonus content

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## THE WESTERN HERITAGE

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### VOLUME A

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*Pearson College Division* Explore the changing nature of the West Rather than looking at Western civilization only as the history of Europe from ancient times to the present, this groundbreaking book examines the changing nature of the West--how the definition of the West has evolved and has been transformed throughout history. It explores the ways Western civilization has changed as a result of cultural encounters with different beliefs, ideas, technologies, and

peoples, both outside the West and within it. Presenting a balanced treatment of political, social, religious, and cultural history, this text emphasizes the ever-shifting boundaries of the geographic and cultural realm of the West. MyHistoryLab is an integral part of the Levack program. Key learning applications include Closer Looks, MyHistoryLibrary, and writing assessment. A better teaching and learning experience This program will provide a better teaching and learning experience--for you and your students. Here's how: Personalize Learning- MyHistoryLab is online learning. MyHistoryLab engages students through personalized learning and helps instructors from course preparation to delivery and assessment. Improve Critical Thinking-Critical thinking questions throughout the text help students focus on what they need to learn. Engage Students-Fine art and photos engage students in the material. Support Instructors- A full set of supplements, including MyHistoryLab, provides instructors with all the resources and support they need. Note: MyHistoryLab does not come automatically packaged with this text.

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## **THE SURVIVAL OF A MATHEMATICIAN**

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### **FROM TENURE-TRACK TO EMERITUS**

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*American Mathematical Soc.* "One of the themes of the book is how to have a fulfilling professional life. In order to achieve this goal, Krantz discusses keeping a vigorous scholarly program going and finding new challenges, as well as dealing with the everyday tasks of research, teaching, and administration." "In short, this is a survival manual for the professional mathematician - both in academics and in industry and government agencies. It is a sequel to the author's *A Mathematician's Survival Guide*."--BOOK JACKET.

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## **THE PELOPONNESIAN WAR**

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### **ATHENS AND SPARTA IN SAVAGE CONFLICT, 431-404 BC**

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*HarperCollins UK* The classical scholar takes a new look at the war between Athens and Sparta, examining the conflict that devastated Ancient Greece in the fifth century B.C.E.

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## **THE THIRTEENTH TRIBE THE KHAZAR EMPIRE AND ITS HERITAGE**

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*Ishi Press* The Thirteenth Tribe is a ground breaking work of great importance, if only because it has shaped the way that people think about The Jews. It is based on the theory that European Jews, Ashkenazi Jews from Europe, are not

descendants of Abraham but rather are the remnants of a tribe, the Khazars, that converted to Judaism in the Eighth Century. We know little about the Khazars, but we do know for certain that they existed and that they were Jewish. The Jews, Russians, Georgians and Armenians all wrote about the Khazars, but the Khazars left no literature, no books. This was perhaps because the Khazars existed during the Dark Ages, a period from which few books survive today. Koestler's thesis is that while the Khazars as a unified tribe may have disappeared, their descendants survived, only that they were no longer known as the Khazars. Instead, these people are now Eastern European Jews and they continue to live in the same places where the Khazars lived such as in Kiev and Odessa. The view of Arthur Koestler who himself was Jewish is that none of the mass movements of the Jewish people happened at all. Rather, the Jews stayed in exactly the same place where they have been all along because the Eastern European Jews are the Khazars. They are the same people. Just their name has been changed. Which is more logical: The Traditional Jewish view or Arthur Koestler's theory?

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## **DICTIONARY OF TLINGIT**

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Sealaska Heritage Institute's Dictionary of Tlingit is the product of years of documentation of the Tlingit language with assistance from fluent Elders. It's a must-have resource for language learners and for people who are interested in learning more about the Tlingit culture. The Dictionary of Tlingit is the first to include nouns and verbs and all the minor word categories such as adjectives, adverbs, and interjections in a single resource. The vast majority of the verb forms have never before been documented or published. It also includes example sentences for most of the entries, which illustrates the words in a context.

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## **THE TRAGEDY OF GREAT POWER POLITICS (UPDATED EDITION)**

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*W. W. Norton & Company* "A superb book....Mearsheimer has made a significant contribution to our understanding of the behavior of great powers."—Barry R. Posen, *The National Interest* The updated edition of this classic treatise on the behavior of great powers takes a penetrating look at the question likely to dominate international relations in the twenty-first century: Can China rise peacefully? In clear, eloquent prose, John Mearsheimer explains why the answer is no: a rising China will seek to dominate Asia, while the United States, determined to remain the world's sole regional hegemon, will go to great lengths to prevent that from happening. The tragedy of great power politics is inescapable.

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## **HERITAGE LANGUAGES AND THEIR SPEAKERS**

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*Cambridge University Press* **A pioneering study of heritage languages, from a leading scholar in this area of study world-wide.**

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## **GALILEO'S DAUGHTER**

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### **A DRAMA OF SCIENCE, FAITH AND LOVE**

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*HarperCollins UK* **This is an account of the relationship between Italian scientist Galileo and his daughter, Marie Celeste. It contains letters sent from Marie Celeste to her father from a Florence convent.**

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## **CROSS-CULTURAL PSYCHOLOGY**

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### **CRITICAL THINKING AND CONTEMPORARY APPLICATIONS, SIXTH EDITION**

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*Taylor & Francis* **Written in a conversational style that transforms complex ideas into accessible ones, this international best-seller provides an interdisciplinary review of the theories and research in cross-cultural psychology. The book's unique critical thinking framework, including Critical Thinking boxes, helps to develop analytical skills. Exercises interspersed throughout promote active learning and encourage class discussion. Case in Point sections review controversial issues and opinions about behavior in different cultural contexts. Cross-Cultural Sensitivity boxes underscore the importance of empathy in communication. Numerous applications better prepare students for working in various multicultural contexts such as teaching, counseling, health care, and social work. The dynamic author team brings a diverse set of experiences in writing this book. Eric Shiraev was raised in the former Soviet Union and David Levy is from Southern California. Sensation, perception, consciousness, intelligence, human development, emotion, motivation, social perception, interaction, psychological disorders, and applied topics are explored from cross-cultural perspectives. New to the 6th Edition: Over 200 recent references, particularly on studies of non-western regions such as the Middle East, Africa, Asia, & Latin America as well as the US and Europe. New chapter on personality and the self with an emphasis on gender identity. New or revised chapter opening vignettes that draw upon current events. More examples related to the experiences of international students in the US and indigenous people. Many more figures and tables that appeal to visual learners. New research on gender, race, religious beliefs, parenting styles, sexual**

orientation, ethnic identity and stereotypes, conflict resolution, immigration, intelligence, physical abuse, states of consciousness, DSM-5, cultural customs, evolutionary psychology, treatment of psychological disorders, and acculturation. Revised methodology chapter with more attention to issues related specifically to cross-cultural research and more on qualitative and mixed methods. A companion website at [www.routledge.com/9781138668386](http://www.routledge.com/9781138668386) where instructors will find a test bank containing multiple choice, true and false, short answer, and essay questions and answers for each chapter, and a complete set of tables and figures from the text; and students will find chapter outlines, flashcards of key terms, and links to further resources and the authors' Facebook page. Intended as a text for courses on cross-cultural psychology, multicultural psychology, cultural psychology, cultural diversity, and the psychology of ethnic groups and a resource for practitioners, researchers, and educators who work in multicultural environments.

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## **LEADERSHIP IN EARLY EDUCATION IN TIMES OF CHANGE**

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### **RESEARCH FROM FIVE CONTINENTS**

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*Verlag Barbara Budrich* The collection brings together the latest work of researchers from Australia, Africa, Asia, and Europe focusing on early childhood leadership matters. It covers different aspects of leadership in early education: professional education and development, identity and leadership strategies as well as governance and leadership under different frame conditions.

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### **FUNDAMENTALS OF FRANCHISING**

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Written specifically to help lawyers and non-lawyers brush up on franchise law, this respected publication - now in its fourth edition - is charged with useful definitions, practical tips, and expert advice from experienced franchise law practitioners. This practical guide examines franchise law from a wide-range of experiences and viewpoints. Each chapter is written by two experienced practitioners to provide a well-rounded guide to the fundamentals of franchise law and key issues in the practice, including trademark law; structuring the franchise relationship; disclosure issues; registration; franchise relationship laws; antitrust law; counseling franchisees; and more.

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## EMOTIONS REVEALED

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### RECOGNIZING FACES AND FEELINGS TO IMPROVE COMMUNICATION AND EMOTIONAL LIFE

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*Macmillan* An expert on nonverbal communication traces the evolutionary roots of most basic human emotions--anger, sadness, fear, disgust, and happiness--revealing how they evolved and became embedded in the human brain while showing how they are triggered in the body. Original. 15,000 first printing.

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### THE OUTBREAK OF THE PELOPONNESIAN WAR

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*Cornell University Press* The first volume of Donald Kagan's acclaimed four-volume history of the Peloponnesian War offers a new evaluation of the origins and causes of the conflict, based on evidence produced by modern scholarship and on a careful reconsideration of the ancient texts. He focuses his study on the question: Was the war inevitable, or could it have been avoided? Kagan takes issue with Thucydides' view that the war was inevitable, that the rise of the Athenian Empire in a world with an existing rival power made a clash between the two a certainty. Asserting instead that the origin of the war "cannot, without serious distortion, be treated in isolation from the internal history of the states involved," Kagan traces the connections between domestic politics, constitutional organization, and foreign affairs. He further examines the evidence to see what decisions were made that led to war, at each point asking whether a different decision would have been possible.

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### PERSONAL KNOWLEDGE

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### TOWARDS A POST-CRITICAL PHILOSOPHY

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*Martino Fine Books* 2013 Reprint of 1962 American Edition. Full facsimile of the original edition, not reproduced with Optical Recognition Software. This edition reprints the text from the 1962 Revised Edition originally published by The University of Chicago Press. In this classic text Polanyi argued that the scientist is not a detached observer in the world of research: rather the scientist's personal participation in his knowledge, both in its discovery and its validation, is an indispensable part of science itself. Even in the exact sciences knowing is an art, in which the skill of the knower, guided by his passionate sense of increasing contact with reality, forms a logically necessary part. In the biological and social sciences this becomes even more evident. Polanyi argues against the urge to make knowledge

impersonal.

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**THINKING ABOUT DETERRENCE**

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**ENDURING QUESTIONS IN A TIME OF RISING POWERS, ROGUE REGIMES, AND TERRORISM**

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*Military Bookshop* With many scholars and analysts questioning the relevance of deterrence as a valid strategic concept, this volume moves beyond Cold War nuclear deterrence to show the many ways in which deterrence is applicable to contemporary security. It examines the possibility of applying deterrence theory and practice to space, to cyberspace, and against non-state actors. It also examines the role of nuclear deterrence in the twenty-first century and reaches surprising conclusions.