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KEY=BY - WISE RIGGS

You Can Win

A Step-by-Step Tool for Top Achievers

Bloomsbury Publishing Winners don't different things, they do things differently A practical, common-sense guide that will lead you from ancient wisdom to modern-day thinking, You Can Win will help you to establish new goals, develop a renewed sense of purpose, and generate fresh and exciting ideas about yourself and your future. Shiv Khera guarantees, as the title suggests, a lifetime of success. The book enables you to translate positive thinking into attitude, ambition and action, all of which combine to give you the winning edge. This book will help you to:

- **Build confidence by mastering the seven steps to positive thinking;**
- **Be successful by turning weaknesses into strengths;**
- **Gain credibility by doing the right things for the right reasons;**
- **Take charge by controlling things instead of letting them control you;**
- **Build trust by developing mutual respect with the people around you; and**
- **Accomplish more by**

removing the barriers to effectiveness.

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- Accomplish more by removing the barriers to effectiveness.

You Can Sell

Results are Rewarded, Efforts Aren't

Bloomsbury Publishing **Results Are Rewarded, Efforts Aren't** Bestselling author Shiv Khera reveals the secrets of every successful sales professional, and explains clearly and simply why 'Results Are Rewarded, Efforts Aren't'. **You Can Sell** teaches you how to gain a thorough and in-depth knowledge of the business world, a clearer understanding of the tasks at hand and, ultimately, how to sell your way to success. This book explains how you can:

- Gain success and avoid pitfalls;
- Meet and exceed goals;
- Establish credibility and grow;
- Gain a competitive edge; and
- Understand the qualities of a winning professional.

You Can Win

Winners Don't Do Different Things They Do Things Differently : a Step by Step Tool for Top Achievers

You Can Achieve More

Live By Design, Not By Default

Bloomsbury Publishing While it is often said that a person with a negative attitude cannot be helped, it is also true that a person with a positive attitude cannot be stopped. Life is an obstacle course in which we can often become our own biggest obstacle, but a positive attitude can be transformational. In one sense, this book is a road map for a life journey in achieving more. It offers direction and can help you make positive decisions in a noisy and cluttered environment. Success is neither a miracle nor a mystery. It is the natural outcome of consistently applying certain principles on an ongoing basis. Success does not depend upon special skills, formal education or superior intelligence. Success is a matter of understanding and acting upon principles that have been in existence for centuries. These principles may be simple in themselves but none of them will work unless they are put into firm and decisive action. This book effectively teaches not only the principles of success but also how to avoid expensive and demoralising mistakes. The principles themselves are universal, cutting across country, culture and religion. Diligently practising them will help you develop confidence and allow your life to become more meaningful and rewarding. Applying these principles may require a lot of self-discipline and commitment but, once learned and applied, the results can be rewarding and gratifying. If you want to be successful and happy, then become a student and study the life of successful people in depth; if you want to become wealthy, then study the principles of acquiring wealth. Learning to make a living and learning to live are two different things. This book helps you design a more meaningful life, by

making positive choices and avoiding the most common pitfalls. Acquiring facts is knowledge; interpreting facts is understanding; and the proper application of facts is wisdom. This book by Shiv Khera is designed to help you create an action plan to optimize your potential - in other words, to achieve more.

The Best Damn Management Book Ever

9 Keys to Creating Self-Motivated High Achievers

John Wiley & Sons A practical guidebook to managing a stellar staff of high-achievers **The Best Damn Management Book Ever** teaches managers, executives, and business owners how to create a staff of self-motivated, confident, high-achieving, self-starters. Acclaimed author of **The Best Damn Sales Book Ever**, Warren Greshes draws from years of experience to offer practical, easy-to-implement steps explained through entertaining, informative real-life stories. Learn to communicate more effectively with the people who report to you. **The Best Damn Management Book Ever** delivers actionable advice to hone your leadership skills. Install the self-starting generator in your people, enabling them to perform at a high level whether you're there or not Gain insight and determine each employee's "Hot Buttons" and motivators Correctly manage the three distinct groups that comprise every organization Delegate more effectively Use your time as a manager, executive, and business owner more efficiently Become the best damn leader your staff needs to achieve their goals and blow away the competition.

Virtue For Victory

A Tool For Top Achiever

Notion Press Book Description - What separates the WINNER from the QUITTER?What turns LOSERS into LEGENDS?What wipes GLOOM and sweeps life with GLORY and GUTS?It is the attitude to never give up! Not everyone born on Earth is successful. Success comes to those who pursue their goal with persistence, purpose and dedication. They are the ones who can convert their dreams to reality. They never give up on their dreams, no matter what the odds are. Enriched with simple techniques and stories, this book is a practical guide to developing the attitude to stay

strong, confident and committed in the journey towards achieving one's dream. Life matters because we exist within and among living things, as part of an enduring and incomprehensible chain of existence. In one sense, this book is a construction manual. It describes the tools you will need for success, and offers blueprints to help you build a successful and rewarding life. In a second, sense, it is a cookbook. It lists the ingredients the principles you will need to follow to become successful and gives you the recipe for mixing them in the correct proportions. But, above all, this is a guidebook a step by step, how to book that will take you from dreaming about success to "unlocking your potential for success".

YOU CAN WIN

Macmillan Publishers India Limited An easy-to-read, practical, common-sense guide that will take you from ancient wisdom to modern-day thinking, You Can Win helps you establish new goals, develop a new sense of purpose, and generate new ideas about yourself and your future. It guarantees, as the title suggests, a lifetime of success. The book enables you to translate positive thinking into attitude, ambition and action to give you the winning edge.

Seven Steps to Your Best Life

The Stage Climbing Solution for Living the Life You Were Born to Live

G&D Media Within you is a zone of genius that contains everything you need to live the life you were born to live! Would you like to be living your best life and operate at your highest potential in one or more pivotal areas of your life? Do you consider yourself a High Achiever, or would you like to become one? Seven Steps to Your Best Life gives you the roadmap, tools and strategies to be operating at your absolute best. It is your step by step, paint by the numbers guide for getting the results you want in the shortest time possible. This is the book for anyone who: -Is or aspires to be a high achiever -Needs new direction in their career -Would like to develop the mojo to finally get control of their destiny! -Wants to find a stronger spiritual connection and inner peace -Needs help fine-tuning their purpose in

this stress-filled world -Is ready to make important and carefully chosen life changes -Wants to master self-discipline - Wants to replace fear and anxiety with courage -Would like to discover, follow and enhance strong passions in any life area -And much more!

Improving Achievement With Digital Age Best Practices

Corwin Press This book shows how to increase student academic achievement in the classroom by implementing 21st century skills and themes, using a clear set of guidelines or best practices referred to as digital age best practices. It offers a proven methodology that includes sample lesson plans, benchmarks, and instructional units to provide a smooth segue for schools transitioning to the common core state standards. The book provides school and district leaders with an implementation model that shows them how to build capacity for change, implement the change, and then sustain that change.

Leadership Soup

A Healthy Yet Tasty Recipe for Living and Leading on Purpose

Xlibris Corporation Leadership Soup provides you a healthy yet tasty recipe for living on purpose and leading on purpose. It helps you become a profound and authentic leader who leads with the heart and empowers others to soar to greatness no matter who they are and what they do. Containing insights, concepts, tools, and solutions, this rich book will show you and your team how to attain productivity, profit, and prosperity by linking purpose, passion, and people. Whether you are a business owner, employee, entrepreneur, coach, corporate executive, consultant, student, parent, experienced leader, or apprentice, Leadership Soup can act as a catalyst for the positive changes you need to make in yourself and others.

Leading for Excellence

A Twelve Step Program to Student Achievement

Rowman & Littlefield This book covers what twelve steps school leaders need to take to make for a high-achieving school environment.

The ONE Thing

The Surprisingly Simple Truth Behind Extraordinary Results

Bard Press • More than 500 appearances on national bestseller lists • #1 Wall Street Journal, New York Times, and USA Today • Won 12 book awards • Translated into 35 languages • Voted Top 100 Business Book of All Time on Goodreads
People are using this simple, powerful concept to focus on what matters most in their personal and work lives. Companies are helping their employees be more productive with study groups, training, and coaching. Sales teams are boosting sales. Churches are conducting classes and recommending for their members. By focusing their energy on one thing at a time people are living more rewarding lives by building their careers, strengthening their finances, losing weight and getting in shape, deepening their faith, and nurturing stronger marriages and personal relationships. **YOU WANT LESS.** You want fewer distractions and less on your plate. The daily barrage of e-mails, texts, tweets, messages, and meetings distract you and stress you out. The simultaneous demands of work and family are taking a toll. And what's the cost? Second-rate work, missed deadlines, smaller paychecks, fewer promotions--and lots of stress. **AND YOU WANT MORE.** You want more productivity from your work. More income for a better lifestyle. You want more satisfaction from life, and more time for yourself, your family, and your friends. **NOW YOU CAN HAVE BOTH – LESS AND MORE.** In *The ONE Thing*, you'll learn to * cut through the clutter * achieve better results in less time *

build momentum toward your goal* dial down the stress * overcome that overwhelmed feeling * revive your energy * stay on track * master what matters to you The ONE Thing delivers extraordinary results in every area of your life-- work, personal, family, and spiritual. WHAT'S YOUR ONE THING?

Positive Intelligence

Why Only 20% of Teams and Individuals Achieve Their True Potential and how You Can Achieve Yours

Greenleaf Book Group Chamine exposes how your mind is sabotaging you and keeping you from achieving your true potential. He shows you how to take concrete steps to unleash the vast, untapped powers of your mind.

Constructing and Using Achievement Tests

A Guide for Navy Instructors

The 6 Dimensions of Top Achievers

The Greatest Black Achievers in History

Lulu.com This book summarizes the lives of the great black people that have made great contributions to the lives of many Worldwide. The book has brief detailed biographies of black activists, scientists, educators, entertainers, musicians, inventors, politicians, authors, sportsmen & women, and others who have surpassed the normal to make historical marks on society. The biographical account of each individual provides relevant dates, events and achievements by the individual. There are pictures and excellent drawings that highlight particular moments in

history. This is one of the greatest pieces of work on black history and it will appeal to everyone including, students, groups, universities, libraries, schools and anyone interested in history of black people in the World.

The Psychology of Selling

How to Sell More, Easier, and Faster Than You Ever Thought Possible

Thomas Nelson Inc Double and triple your sales--in any market. The purpose of this book is to give you a series of ideas, methods, strategies, and techniques that you can use immediately to make more sales, faster and easier than ever before. It's a promise of prosperity that sales guru Brian Tracy has seen fulfilled again and again. More sales people have become millionaires as a result of listening to and applying his ideas than from any other sales training process ever developed.

Visions to the Top

A Millionaire's Secret Formula to Productivity, Visualization, and Meditation. the How-to Guide for Entrepreneurs, Salespeople, and High Achievers for

Createspace Independent Publishing Platform Are you struggling to attain massive results in your life/business? Are you tired of having mediocre results only to see others achieve top performance status? No matter what your definition of success is, each one of us has the dream of being successful and living healthy. Maybe you want to be an entrepreneur, business owner, coach, or top salesperson. Maybe you just have the dream of living a level 10 life and

achieving all your goals. Success of this magnitude does not have to continue to be a dream. It can be a reality. **Visions To The Top** reveals the proven approach that all the top experts and millionaires are using to become successful: Increasing finances, health, productivity, overall happiness, and physical well-being. From Napoleon Hill to Tim Ferriss, from Tony Robbins to Albert Einstein - and even Oprah Winfrey...you'll discover their top techniques on how to use mental imagery and visualization, meditation, and productivity. You will also be given the tools you need to unlock the awesome powers of your subconscious mind to build your dream life, create long term wealth, ultimately live intentionally with true fulfillment. You may be asking yourself: How is it possible to live your dream life with how busy you are? And how can you be more productive and make more money now and in the future? How can you seize opportunities with ease? In this conversational, and action-oriented book, Justin Ledford answers each of these questions and much more through a tried, tested, and proven Daily V.I.S.I.O.N.S(TM) formula. With raving reviews for **Visions To The Top A Millionaires Secret Formula To Productivity, Visualization, And Meditation**, Ledford has personally used every piece of information in this book for himself. In this how to guide the reader will be given: - A guide to getting more done in less time without getting stuck - How to visualize, meditate, and use mental imagery to create the life of your dreams in a way that is guaranteed for success - Journaling techniques that top performers use to maximize their day, increasing success and overall abundance - A fail safe blueprint for creating long term wealth, how to retire in the top 5%, and live a life of comfort and ease that 95% of world misses out on. - How to use specific techniques to positively transform your life, increasing your work-related health, and maximize each day But, don't get it twisted... This time management book is not meant to be the end all be all for productivity management. (Instead, think of these productivity tips as a whole new set of tools for your productivity tool bag.) **Visions To The Top** is concisely written with your valuable free time in mind, and it teaches how to design a dream life for entrepreneurs, sales people, high achievers, or anyone who struggles with work-life balance. Know that by following the step by step guide in **Visions To The Top**, you will successfully achieve your best life ever. Most importantly, you can use these tactics immediately to grow your business, make more money, help more people, and to see definite results. Don't you feel its time to live a life of design instead of default... create your dream life, become more productive, and enjoy higher levels of abundanc? If so scroll to the top and click the "buy now" button

Flashpoints for Achievers

Inspiring Messages That Bring Significant Results. a Daily Journal

(full-color version) FLASHPOINTS for Achievers daily journal offers bite-size, high-octane, thought provoking messages to inspire transformation among those who desire to perform at the top of their game. The full-color 365-day journal format offers a fresh FLASHPOINTS each day to inspire moments of clarity and brilliance for leaders, entrepreneurs, athletes, and anyone who wants to be and achieve more. Written by award-winning entrepreneur and CEO Larry Broughton, FLASHPOINTS for Achievers distills the lessons and messages that have inspired him (and hundreds of other high achievers he has interviewed) towards excellence, significance and success in every area of life.

The Progress Principle

Using Small Wins to Ignite Joy, Engagement, and Creativity at Work

Harvard Business Press What really sets the best managers above the rest? It's their power to build a cadre of employees who have great inner work lives—consistently positive emotions; strong motivation; and favorable perceptions of the organization, their work, and their colleagues. The worst managers undermine inner work life, often unwittingly. As Teresa Amabile and Steven Kramer explain in *The Progress Principle*, seemingly mundane workday events can make or break employees' inner work lives. But it's forward momentum in meaningful work—progress—that creates the best inner work lives. Through rigorous analysis of nearly 12,000 diary entries provided by 238 employees in 7 companies, the authors explain how managers can foster progress and enhance inner work life every day. The

book shows how to remove obstacles to progress, including meaningless tasks and toxic relationships. It also explains how to activate two forces that enable progress: (1) catalysts—events that directly facilitate project work, such as clear goals and autonomy—and (2) nourishers—interpersonal events that uplift workers, including encouragement and demonstrations of respect and collegiality. Brimming with honest examples from the companies studied, *The Progress Principle* equips aspiring and seasoned leaders alike with the insights they need to maximize their people's performance.

Raising the Achievement of All Pupils Within an Inclusive Setting

Practical Strategies for Developing Best Practice

Routledge The authors of this highly engaging book carried out extensive analysis of 12 key schools, selected for their challenging circumstances, whose effective strategies have enabled their more able pupils to thrive and achieve their full potential.

Liquid Thinking

Inspirational Lessons from the World's Great Achievers

John Wiley & Sons Stuck in a rut? Know what you want but don't know how to get it? Feel like life is passing you by? Sick of getting mediocre results? Then enter the wonderful world of *Liquid Thinking*... A practical, jargon-free and easily accessible self-help book drawing on a diverse range of experiences and containing digestible lessons and exercises used by sports captains, charity leaders and business leaders. It is the only self-help book which has ever been endorsed by Sir Richard Branson, Angelo Dundee, Muhammad Ali, and Jonny Wilkinson. It is a brave man who starts his book on self development by quoting Jerry Springer and discussing the literary merits of the *Joy of Sex*;

however, this is Damian Hughes to a tee. Combining his own experiences as a Manchester United football coach, HR Director and youth club leader with exclusive insights from Sir Richard Branson, Angelo Dundee, Muhammad Ali and Jonny Wilkinson, Hughes will help you to step forward to achieve your own special hopes, dreams and ambition. The books have been credited with helping people build their own houses, fight cancer and run marathons, so come on and be a fellow Liquid Thinker!

Leading Academic Achievement for English Language Learners

A Guide for Principals

Corwin Press How to give English language learners every opportunity for success This practical guide equips school leaders to help English language learners succeed. The authors show how school leaders and staff members can serve as student advocates and apply successful instructional practices that increase student learning. Written in straightforward language with quick reference charts and summaries, the text provides: Strategies for creating a culture of ELL advocacy and achievement Case studies from school leaders who have created positive change for ELLs Professional development tools that build teachers' knowledge of second language acquisition Tips for strengthening home-school-community connections

From Mandate to Achievement

5 Steps to a Curriculum System That Works!

Corwin Press Based on a five-step model, this guide helps school leaders establish the processes necessary to align curriculum to mandated standards, develop curriculum maps, and systematize instructional practices.

65 Things to Do When You Retire

65 Notable Achievers on How to Make the Most of the Rest of Your Life

Sellers Publishing Present essays from noted authors and retirement experts on how to use retirement to achieve one's personal dreams.

The Ultimate Achievement Journal

Daily Inspiration for Peak Fitness Performance

Morgan James Publishing The achievement journal is Perlus' first of many steps along her journey to becoming the expert on inspiring and guiding individuals toward achieving their peak performance in every domain. All fitness professionals and current success/achievement journals tell the consumer what to eat and how to train. The missing element is how to develop mental toughness. Therefore, using proven mental toughness techniques and sport psychology, Perlus teaches consumers how to achieve their goals while recommending they follow what they've been told to eat and how they've been advised to train. The niche it fills: The majority of individuals who achieve their health and fitness goals use journals to track their progress. Top fitness professionals have provided success journals to help their readers follow their fitness and nutrition programs. Perlus' achievement journal is designed for fitness enthusiasts who are searching for mental toughness tools to help them achieve their goals using the fitness program they have already created.

The 5 A.M. Miracle

Dominate Your Day Before Breakfast

Simon and Schuster Begin your day the right way with this blueprint for maximizing productivity, perfecting your schedule, and making more time to enjoy life. **The 5 A.M. Miracle** is a resource guide for high-achievers. It provides a seven-step blueprint for anyone looking for a structured system that will hone their passions, clarify their big goals, and produce real, amazing results. Productivity coach **Jeff Sanders** is a big fan of early mornings. But his blueprint is about more than just waking up early. It's about intentionality. In **The 5 AM Miracle**, Jeff breaks down an easy-to-follow system of healthy habits, daily routines, and productivity strategies. It's more actionable content than you could possibly imagine. He then summarizes this multitude of ideas into a clear, thirty-day action plan.

Organizational Physics - The Science of Growing a Business

Lulu.com There are hidden laws at work in every aspect of your business. Understand them, and you can create extraordinary growth. Ignore them, and you run the risk of becoming another statistic. It's become almost cliché: 8 out of every 10 new ventures fail. Of the ones that succeed, how many truly thrive-for the long run? And of those that thrive, how many continually overcome their growth hurdles ... and ultimately scale, with meaning, purpose, and profitability? The answer, sadly, is not many. Author **Lex Sisney** is on a mission to change that picture. After more than a decade spent leading and coaching high-growth technology companies, Lex discovered that the companies that thrive do so in accordance with 6 Laws - universal principles that govern the success or failure of every individual, team, and organization.

National Assessments of Educational Achievement, Volume 4

Analyzing Data from a National Assessment of Educational Achievement

World Bank Publications This volume provides step-by-step details on how to analyze data collected in a national assessment, with an introduction to statistical analyses normally carried out in these large-scale assessments, item and test analysis, and a CD contains with analysis software (IATA), exercises and supporting data files.

How to Become a Straight-A Student

The Unconventional Strategies Real College Students Use to Score High While Studying Less

Crown Looking to jumpstart your GPA? Most college students believe that straight A's can be achieved only through cramming and painful all-nighters at the library. But Cal Newport knows that real straight-A students don't study harder—they study smarter. A breakthrough approach to acing academic assignments, from quizzes and exams to essays and papers, *How to Become a Straight-A Student* reveals for the first time the proven study secrets of real straight-A students across the country and weaves them into a simple, practical system that anyone can master. You will learn how to:

- Streamline and maximize your study time
- Conquer procrastination
- Absorb the material quickly and effectively
- Know which reading assignments are critical—and which are not
- Target the paper topics that wow professors
- Provide A+ answers on exams
- Write stellar prose without the agony

A strategic blueprint for success

that promises more free time, more fun, and top-tier results, *How to Become a Straight-A Student* is the only study guide written by students for students—with the insider knowledge and real-world methods to help you master the college system and rise to the top of the class.

The Achievement Habit

Stop Wishing, Start Doing, and Take Command of Your Life

HarperCollins The co-founder of the Stanford d.School introduces the power of design thinking to help you achieve goals you never thought possible. Achievement can be learned. It's a muscle, and once you learn how to flex it, you'll be able to meet life's challenges and fulfill your goals, **Bernard Roth, Academic Director at the Stanford d.school** contends. In *The Achievement Habit*, Roth applies the remarkable insights that stem from design thinking—previously used to solve large scale projects—to help us realize the power for positive change we all have within us. Roth leads us through a series of discussions, stories, recommendations, and exercises designed to help us create a different experience in our lives. He shares invaluable insights we can use to gain confidence to do what we've always wanted and overcome obstacles that hamper us from reaching our potential, including: **Don't try—DO; Excuses are self-defeating; Believe you are a doer and achiever and you'll become one; Build resiliency by reinforcing what you do rather than what you accomplish; Learn to ignore distractions that prevent you from achieving your goals; Become open to learning from your own experience and from those around you; And more.** The brain is complex and is always working with our egos to sabotage our best intentions. But we can be mindful; we can create habits that make our lives better. Thoughtful and powerful *The Achievement Habit* shows you how.

Assessment of Student Achievement

Routledge Assessment is a concept familiar across the field of education and is inherent to the work of professors, administrators, teachers, researchers, journalists, and scholars. A multifaceted and politically charged topic,

assessment ranges from informal interactions with learners in classrooms to systematic high-stakes testing and examination. Written by a leading expert on assessment, this book situates the topic within the broader context of educational psychology research and theory and brings it to a wider audience. With chapters on the fundamentals of assessment, explanations of its uses, and advice for best application, this concise volume is designed for any education course that includes assessment in the curriculum. It will be indispensable for student researchers and both pre- and in-service teachers alike.

Factors of Academic Achievement

A Comparative Study of High and Low Achievers

Northern Book Centre In academic achievement nature and nurture play a combined role. Nature implies certain innate or inherited factors such as intelligence, potentiality and personality while nurture contributing such things as may be found in homes, school, neighbourhood and the wider society. To ascertain the relative importance of nature and nurture is an arduous task. It endeavours to pinpoint such important factors as would give the reader a better understanding and insight into school success and failure.

Success Secrets of Super Achievers

Winning Insights from Those Who Are at the Top

Living Your Best Year Ever

Gifted Achievers and Underachievers

An Appraisal

Discovery Publishing House Contents: Introduction, Review of Literature, Methodology and Procedure, Statistical Analysis, Discussion and Interpretation, Conclusions and Suggestions.

Education and Training Policy No More Failures Ten Steps to Equity in Education

Ten Steps to Equity in Education

OECD Publishing No More Failures challenges the assumption that there will always be failures and dropouts, those who can't or won't make it in school. It provides ten concrete policy measures for reducing school failure and dropout rates.

Financial Management and Analysis Workbook

Step-by-Step Exercises and Tests to Help You Master Financial Management and Analysis

John Wiley & Sons A comprehensive guide to understanding the world of financial management and analysis This complement to the bestselling Financial Management and Analysis allows readers to self-test their understanding

before applying the concepts to real-world situations. Pamela P. Peterson, PhD, CPA (Tallahassee, FL), is Professor of Finance at Florida State University. Wendy D. Habegger (Tallahassee, FL) is a PhD student in Finance at Florida State University.

The Goal

A Process of Ongoing Improvement

Routledge Alex Rogo is a harried plant manager working ever more desperately to try and improve performance. His factory is rapidly heading for disaster. So is his marriage. He has ninety days to save his plant - or it will be closed by corporate HQ, with hundreds of job losses. It takes a chance meeting with a colleague from student days - Jonah - to help him break out of conventional ways of thinking to see what needs to be done. Described by Fortune as a 'guru to industry' and by Businessweek as a 'genius', Eliyahu M. Goldratt was an internationally recognized leader in the development of new business management concepts and systems. This 20th anniversary edition includes a series of detailed case study interviews by David Whitford, Editor at Large, Fortune Small Business, which explore how organizations around the world have been transformed by Eli Goldratt's ideas. The story of Alex's fight to save his plant contains a serious message for all managers in industry and explains the ideas which underline the Theory of Constraints (TOC) developed by Eli Goldratt. Written in a fast-paced thriller style, The Goal is the gripping novel which is transforming management thinking throughout the Western world. It is a book to recommend to your friends in industry - even to your bosses - but not to your competitors!